

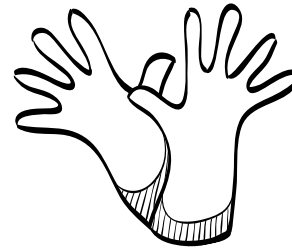
# 3 THINGS TO DO TO SELL YOUR HOME

## FIX



- Locks
- Minor items
- Interior lights
- Exterior lights
- Entry ways and doors

## FRESHEN



- The exterior and driveway with a powerwash
- Windows and windowsills inside and out
- Yard with landscaping and updates
- Address numbers with an update
- Paint the exterior
- Paint the interior

## NOTE\*

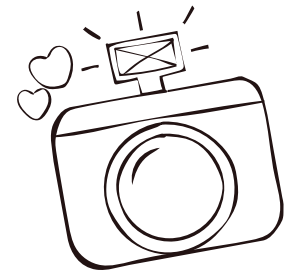
State of California selling requirements as of year 2020:

- Water heater must be properly strapped with two straps
- Smoke detectors must be in each sleeping room
- Carbon monoxide detectors must be on each floor



## IT PAYS TO STAGE

## FOCUS



- Clear off countertops
- Decorate areas in "three's"
- Send photos to staging team



## IT'S BETTER TOGETHER



Tune in to our Podcast: **Real Estate With Soul** for more details and conversation.

Call Lori Alvarez today at 909-227-4196 with questions.  
Or visit our website at [www.lorialvarez.net](http://www.lorialvarez.net).